



Greetings Chamber Members!

In just a few days we will be hosting our annual **State of the Cities** address from our **Mayors from Proctor, Hermantown, and Rice Lake**. With a combined population of over 18,000 people and hundreds of businesses it's important to hear the message from these communities about life "over the hill", how we can capitalize on the strengths of the Twin Ports and work together to make our region a great place to work, play, own a business and raise a family.

Thurs. March 16th from Noon – 1pm at Proctor Black Woods Event Center.

Member tickets are just \$35, register by Tuesday EOD. Approximately 100 people will be in attendance. Lunch is an apple-wood grilled chicken with a Irish Whiskey glaze, grilled vegies and roasted potatoes, plus salad, rolls and desert. This event is sponsored by **TKDA**.

If you're reading this and want to attend, register NOW.

Then on **Wednesday, March 22nd**, join us for **Business After Hours at Centricity Credit Union** (LaVaque & HWY 53) from 5:30pm – 6:30pm.

To register for our events, log on to www.hermantownchamber.com | EVENTS | CHAMBER EVENTS Then, navigate to the event you're looking for and click REGISTER or CLICK the green box.

REGISTER HERE

Thank you to our
March Newsletter Sponsor
Metamorphosis CCT.

State of the Cities

FEATURING:
MAYOR WARD - PROCTOR
MAYOR BOUCHER - HERMANTOWN
MAYOR WERNER - RICE LAKE

HERMANTOWN
AREA CHAMBER OF COMMERCE

Thursday, March 16th, 2023
Noon - 1:00 pm
Black Woods Event Center
195 Highway 2, Proctor MN
Members \$35 | Nonmembers \$45



2023 Board of Directors

Executive Committee

Nikki Karnowski,
Metamorphosis CCT
Chair

Phil Johnson,
McGough Construction
Vice Chair

Micki Wojtyasiak,
Reliable Insurance Agency
Treasurer

Kristin Reinsch,
Kolar Chevrolet Buick GMC
Cadillac
Secretary

Todd Mell, LHB
Past Chair

Directors

Bill King,
Skyking Tactical

Carol Valentini,
Valentini's

Jeremy Katchuba,
YMCA

Keli Casey,
Big Frog Custom T-shirts

Mark Schramek,
Cirrus Aircraft

Neal Ronquist,
Duluth News Tribune

Patrick Miner,
Miner's Inc.

Paul Raj,
St. Luke's Hospital

Shawney McMillan,
Costco Wholesale

Shawn Crowser,
Share Advantage CU

Tom Werner,
Duluth International Airport

Staff

Kimberly Parmeter,
President & CEO

Olivia Sedlachek,
Communications & Marketing
Coordinator





WELCOME NEW MEMBERS IN JANUARY & FEBRUARY

WELCOME NEW MEMBER:



When you need roadside assistance, it's crucial you have a towing company that will be there for you when you need them.

NASCAR Towing provides a wide range of roadside assistance services.

View Website HERE

4803 Miller Trunk Hwy,
Hermantown, MN 55811
218-591-0020
nascartowingduluth.com

WELCOME NEW MEMBER:



RIDGEVIEW COUNTRY CLUB

View upcoming events

Become a member today!

Join a league

Ridgeviewcountryclub.com
218-728-3285

Welcome New Member:



ISAACSON & ASSOCIATES LLC
American Family Insurance

Agents licensed in Vehicle Insurance, Property Insurance, Personal Insurance, Farm and Ranch Insurance, and Commercial Insurance.

VISIT WEBSITE

40 W Central Entrance, Duluth MN 55811
http://www.anfam.com/agents/minnesota/duluth/scott-isaacson
218-213-9103

Scott Isaacson

Welcome New Member:



Connect with Glitterati Events today to begin organizing an event as they continue to help the Northland host local craft and vendor fairs!

(218)-491-5312
Glitteratievents.com

Upcoming Events

PLUS...EVERY Glitterati event benefits a local charity right here in the Northland. They've donated to the Ronald McDonald House, PAVSA, Wildwoods, and that's just the beginning!

Welcome New Member:



Pro Resources

~They focus on your business so you can focus on growth~

Services offered:

- Human Resources
- Payroll & Compliance Services
- Workplace Safety & Workers' Compensation
- Benefits Plans & Administration
- Wellness

Visit Website >

218-847-9277
proresourceshr.com

WELCOME NEW MEMBER:



THE LOKKE GROUP
MESSINA & ASSOCIATES

Buying or selling a property?...

GOOD NEWS! With 17 years of experience, Realtor *Alicia Lokke* and her team of professionals can assist you throughout this process as she represents buyers & sellers in both MN & WI.

With over 700 successful sales in her real estate career and a high retention rate, consult with **The Lokke Group** today!

(218) 590-0431 | Thelokkegroup.com



Welcome New Member:



Services:

Auto Body Repair,
Auto Glass Repair & Replacement, and Paintless Dent Removal & Repair

ABRA
Auto Body & Glass

218-786-9831

Visit Website
109 E Central Entrance
Duluth, MN 55811

WELCOME NEW MEMBER:



PBS North
Duluth Superior Area Educational Television Corporation

Serving the people of northeastern Minnesota and northwestern Wisconsin for more than five decades.

PBS North provides relevant, educational and entertaining shows about who we are as a region while also sharing national and global history and events.

632 Niagara Court
Duluth, MN 55811
(888) 563-9373
pbsnorth.org

WELCOME

- ❖ NASCAR Towing, LLC
- ❖ Ridgeview Country Club
- ❖ American Family Insurance - Isaacson & Assoc.
- ❖ Glitterati Events
- ❖ PRO Resources
- ❖ The Lokke Group – Messina & Associates
- ❖ ABRA Auto Body & Glass
- ❖ PBS North



Sponsor a:

BUSINESS
after HOURS



JOIN US FOR OUR MARCH BUSINESS AFTER HOURS

Wed. March 22nd

5:30pm – 6:30pm

Centricity Credit Union in
Hermantown.

These events are FREE for
chamber members, and \$10
for non-members.



SPONSORSHIP
COST: \$250

**ATTENDING A
BUSINESS AFTER
HOURS...**

MEMBERS: FREE
NONMEMBERS: \$10



REGISTER HERE

Save the Date / Important Deadlines

March 16th – State of the Cities – Proctor, Hermantown & Rice Lake

March 22nd – Business After Hours – Centricity Credit Union

April 20th – Member Luncheon w/ Small Business Development Center

May 15th - The Chamber Golf Tournament at Ridgeview Country Club

May 18th – Quarterly Mailer Deadline

July 19th – Business After Hours – Board Member Edition

July 26th – Annual Bocce & Bags Tournament

Aug 1st – Deadline for interest in serving on Board of Directors

Nov 16th – Annual Meeting



Odds & Ends

Use your **MEMBER PORTAL** Log on to www.hermantownchamber.com | MEMBERSHIP | MEMBER PORTAL | Create an Account | and then navigate to events, or update your information on your landing page in the directory.

SPONSORSHIP OPPORTUNITIES: Luncheons, Business After Hours, Signature Events

CHAMBER CHANNEL ADVERTISING: Monthly Newsletter, Quarterly Mailer, Weekly Update

CHAMBER COMMUNICATION: Weekly Update, Monthly Newsletter, Quarterly Mailer, Facebook, Instagram, Twitter, LinkedIn, Member Portal, Website

Legislative Update

So MUCH is happening in the state legislature as the **session end deadline of May 22nd** looms a few short months away. As always, we are keeping an eye on legislation that, despite its initial intention, will negatively impact our business community, burdening them more, and ultimately costing the worker and the end customer more.



Our chamber has joined with the MN Chamber, hundreds of chambers of commerce, and other organizations across the state **regarding the \$1 billion tax increase to fund a 24-week paid leave program** calling it out for the unnecessary tax burden it would put on businesses. [Click HERE](#) to access the **MN Chamber's calculator** to **see how much your business taxes will increase**. Again, we strongly encourage you to contact your legislative officials to inform them of your concerns.

I've been searching for a comprehensive roll-up of bills and status for a while - and I think KSTP in St. Paul does it best. *From their website:* 5 EYEWITNESS NEWS is following some of the major bills introduced at the Capitol during the 2023 session. Track their progress throughout the session with their [Minnesota Legislative Tracker here](#).

From our 2023-2025 Strategic Plan:

The Hermantown Area Chamber of Commerce was formed to provide its members advocacy, education resources, and networking opportunities that help businesses grow and thrive in our area.

Our mission is to: ***Be the voice of business by connecting, educating, and supporting our members' communities.***

The Hermantown Area Chamber is focused on its vision for the future. The Hermantown Area Chamber Board of Directors remains committed and focused on achieving it: ***Our vision is to promote a strong and growing regional business climate to enhance the vitality of the communities we serve.***



Your Chamber – Picture Pages

The Hermantown Area Chamber at Duluth & St. Louis County at the Capitol Days, February Business After Hours at Valentini's, January's Business After Hours and Ribbon Cutting – Reliable Insurance Agency.



Find more on our Facebook page [Hermantown Chamber](#)



9th Annual Bocce & Bags Tournament

July 26th, 2023

Team Building at its best!
Spend an afternoon outside on the
Skyline deck bonding with your staff.
Or treat your clients to a fun day of
business, bocce & bags.

- *A Full Bocce Tournament
- *Bocce Traveling Trophy
- *Prizes for top teams, and last place!
- *Bean Bag Tournament
- *Food, Fun & More!
- **Poker Bowling in case of rain delay*



MEMBER PRICING

Pallino Teams: \$550

4 member team,
plus 2 alternates, court sponsorship
& 4 entries in the Battle of the Bags

Traditional Teams: \$450

(team of 4 members)

Court Event Sponsor: \$75

(tee-sign size – 18" X24")

Register online at

www.HermantownChamber.com

Questions? info@hermantownchamber.com or call 218-729-6843

\$50 off Early

Team Registration

Members Only. Must be regis-
tered by June 15th to be eligible.

HERMANTOWN

AREA CHAMBER OF COMMERCE

Annual Golf Tournament

Monday, May 15th, 2023 | Ridgeview Country Club

Exclusive Sponsorships

Event Title Sponsor \$5000

Includes TWO Gold Level Golf teams, 18 holes, carts, dinner, etc. Introduction & signage/ banner at Awards Dinner & Banquet; first ask for NEXT year's sponsorship. Reserved dinner table seating, tee sign, sponsor signs on golf carts, & more.

Awards Dinner Sponsor \$3000

Includes ONE Gold Level Golf Team with five golfers, 18 holes, carts, dinner, etc. Introduction & prominent signage/banner at Awards Dinner & Banquet; first ask for NEXT year's sponsorship: reserved dinner table seating, tee sign, & more.

Hole In One Sponsor \$1000

Special Hole-In-One designation, set up on the course, interact with golfers through games or other promos, tee sign, dinner for two & more. (Golf is not included with this sponsorship)

Swag Bag Sponsor \$500

Your logo on swag bags for all attendees, or order the swag bags. Commit by April 15th. (Golf is not included with this sponsorship)

Golf Packages - Multiple

Gold Level Golf Team \$1500

Includes five golfers, 18 holes, carts, dinner, tee sign, & more.

Silver Level Golf Team \$1250

Includes four golfers, 18 holes, carts, dinner, tee sign, & more.

Individual Golfer \$300

Includes one golfer, 18 holes, shared cart, dinner & more.

Additional Opportunities

Hole Sponsor \$650

Set up on the course to interact with golfers through games or other promotions, tee sign, dinner for two, & more.

Tee Sponsor \$150

Includes signage at sponsorship hole.

More opportunities & info available online for businesses of all sizes!



GOLF.
NETWORKING.
DINNER.
TROPHY & AWARDS.
FUN.

REGISTER ONLINE by MAY 1ST.

www.HermantownChamber.com EVENTS | CHAMBER EVENTS

HERMANTOWN

AREA CHAMBER OF COMMERCE

Conference Room Rental

Our conference room accommodates up to 50 seated, 24 with speaker tables, and we have many additional configurations for small groups.

Amenities

- Wireless Open Guest Internet
- 75" LED 4K UHD Smart webOS TV for video conferencing
- Dedicated HP Laptop for connectivity
- Pull-down Screen & LDC Projector
- Sound System
- Lectern
- 12' White Board with markers
- Conference Phone
- MEVO Cameras for live stream
- Lavalier, handheld, pod-cast style microphones
- *and more...*

Perks

- Free Attendee Parking, ample parking
- Conveniently located in the Hermantown Square complex just off the Miller Trunk HWY
- Flexible Room Set Up
- Kitchenette / bring in your own food / beverages. We highly recommend our members!



Chamber Member Pricing

1/2 Day Room Rental – **\$50**
(up to 4 hours, includes AV)

Full-Day Room Rental – **\$100**
(up to 8 hours, includes AV)



**CALL (218) 729-6843 TO CHECK
AVAILABILITY AND RESERVE**

HERMANTOWN

AREA CHAMBER OF COMMERCE

Member Services

Ribbon Cuttings & Celebrations

We would love to help your business announce:

- Grand Opening
- Ground-breaking
- Expansion
- New Ownership
- Anniversary



Referrals

Each day the Chamber receives phone calls, visitors, and emails from potential customers for businesses that can help them with specific services.

Drop off your business card to us and add it to our Business Card Wall!



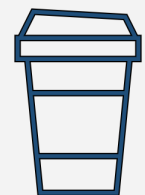
Media & News

Releases



Ambassador Program

Coffee with your Chamber CEO



& so much more!

For more information on any services contact us!

Email info@hermantownchamber.com or call (218) 729-6843